# NIPPON TV HOLDINGS

# FY2024 2<sup>nd</sup> Qtr

(Six months ended September30 2024)

# **Financial Results**

This presentation may include forward-looking statements. Actual results, however, could differ significantly as a result of various factors and circumstances. Forward-looking statements contained herein are not guarantees or commitments. Reproduction of this presentation is prohibited.

Stock Repurchase and Cross-shareholding Reduction

**Overview of Financial Results and Forecast** 

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### Stock Repurchase and Cross-shareholding Reduction

Stock repurchase

- April 2024 May 2024: 1,576,200 shares repurchased at the total price of JPY 3,514,868,532
- Total for February 2, 2024 May 17, 2024: 3,201,900 shares at JPY 6,999,947,265

Dividend distribution starts for foreign shareholders not listed on the shareholder registry

- It was resolved at the Ordinary General Meeting of Shareholders to pass the proposal to amend the Articles of Incorporation to enable foreign shareholders without voting rights (foreign shareholders above 20%) to receive dividends.
- Dividend distribution will start with the record date of March 31, 2024.

#### **Reduction of cross-shareholdings**

- Recorded JPY 4.3 billion from Gain on sale of investment securities in 1<sup>st</sup> Half FY2024
- We will continue to reduce cross-shareholdings as we consider quantitative factors such as the financial performance, dividend, and share price of relevant companies to determine whether it is reasonable to own their shares.

**Stock Repurchase and Cross-shareholding Reduction** 

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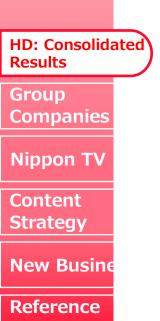
**Reference Materials** 

## FY2024 Apr.–Sep. Financial Performance

# **Higher Sales and Profit**

■ Recovery of spot ad sales led to higher sales and profit for Nippon TV

International content sales and films also contributed



Materials

■ Studio Ghibli, Nippon TV Service, and ACM contributed to sales and profit

■ Recorded cross-shareholdings stock sales of JPY 4.3 billion

# Nippon TV's Advertising Revenue

### Linear TV ad revenue on track for recovery

- Spot ad sales have been exceeding previous year results since June, with the positive momentum continuing in October and beyond.
- Time ad sales for the April cour regular programs were lower YoY, while special programs posted robust sales.
- Digital ad sales grew steadily.

**HD: Consolid** 

Companies

Nippon TV

New Busine

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(Millions of yen)

	FY2023 AprSep.	FY2024 AprSep.	YoY	Change
Advertising Revenue	105,635	106,879	1,244	1.2%
Time	51,505	50,375	△1,129	△2.2%
Spot	51,564	52,971	1,406	2.7%
Digital Ad.	2,565	3,532	967	37.7%

\* Digital Ads row added in FY2022, comprised of 1 ver and the like.

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# **Nippon TV: Advertising Revenue**

#### FY2024 Advertising Revenue YoY

Time	Change	Spot	Change	Digital Ad.	Change
April	∆5.6%	April	△2.4%	April	56.2%
Мау	△4.5%	Мау	△2.4%	Мау	60.5%
June	6.3%	June	6.2%	June	38.7%
July	△2.4%	July	3.7%	July	13.9%
August	∆ <b>2.5%</b>	August	5.0%	August	44.1%
September	∆4.0%	September	8.8%	September	21.9%

### Spot Sales: Industry- classified

	FY23 AprSep.	Share	Change		FY24 AprSep.	Share	Change
1	Service	16.3%	△ 5.2%	1	Service	16.9%	6.7%
2	Cosmetics/ Toiletries	10.7%	32.8%	2	Cosmetics/ Toiletries	11.7%	12.0%
3	Telecom/Game	9.3%	△ 31.2%	3	Telecom/Game	8.8%	△ 2.2%
4	Finance	6.1%	△ 4.8%	4	Finance	5.6%	△ 6.2%
5	Non-Alcohol	5.1%	0.6%	5	Alcoholic beverages	5.5%	25.6%

HD: Consolida Results

Group Companies

Nippon TV

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**New Busine** 

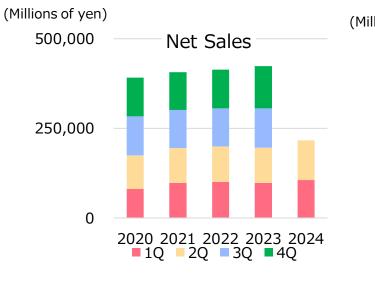
Reference Materials

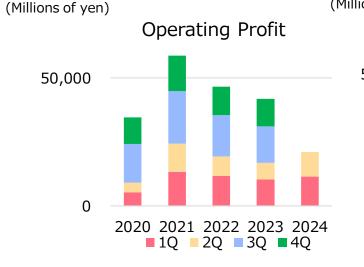
### Nippon TV HD: Consolidated Financial Results

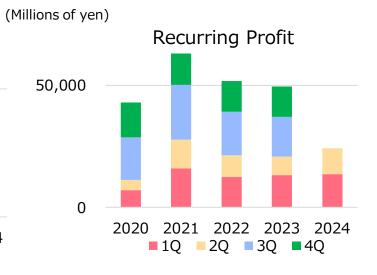
	FY2023 AprSep.	FY2024 AprSep.	YoY	Change
Net Sales	196,000	216,873	20,872	10.6%
Operating Profit	16,796	21,141	4,344	25.9%
Recurring Profit	20,846	24,255	3,408	16.4%
Net Income attributable to owners of the parent	13,701	15,968	2,267	16.5%



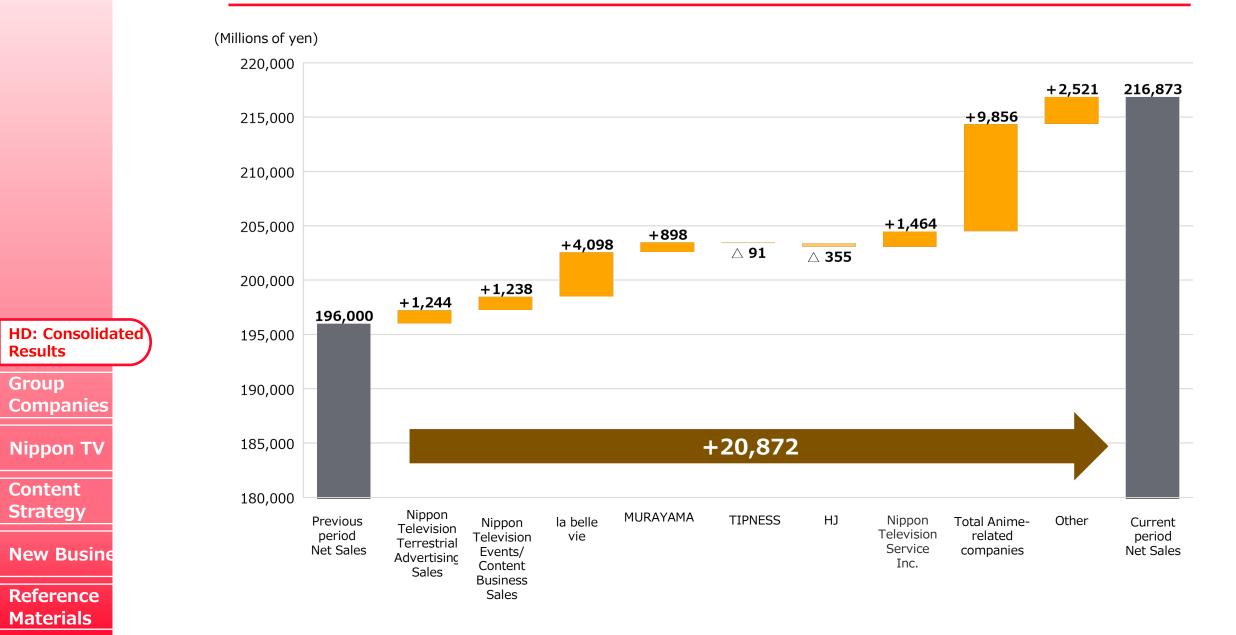
**Materials** 



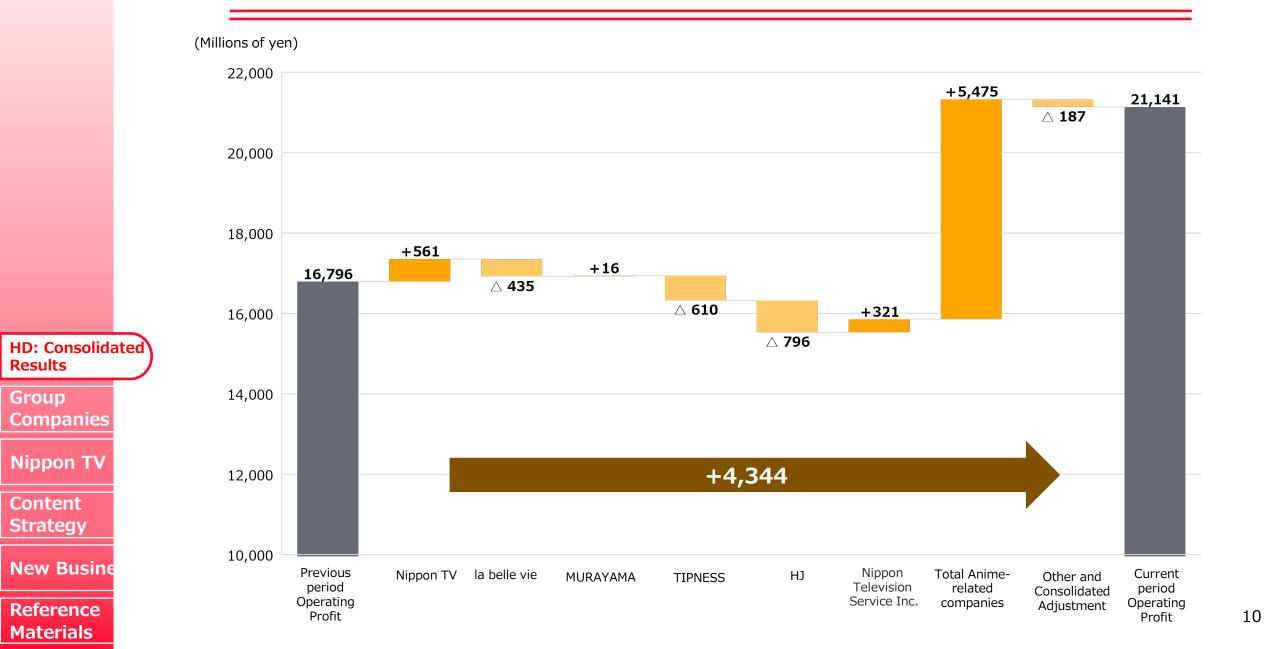




### **Net Sales YoY Change Components**



### **Operating Profit YoY Change Components**



# **Nippon TV: Financial Results**

Higher sales and profit

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- Spot ad sales increased YoY, driving ad revenues to positive growth
- Events/Content Business income and expenditure trended as expected.
- Recorded gain on sale of investment securities from reduction of crossshareholdings

<b></b>			(Millions of yen)	
	FY2023 AprSep.	FY2024 AprSep.	YoY	Change
Net Sales	136,265	138,680	2,415	1.8%
Operating Profit	10,892	11,454	561	5.2%
Recurring Profit	13,600	13,914	314	2.3%
Net Income	9,138	12,048	2,909	31.8%

### Nippon TV: Net Sales and Cost of Sales

			(Millions of yen)	
Net Sales	FY2023 AprSep.	FY2024 AprSep.	YoY	Change
Advertising Revenue	105,635	106,879	1,244	1.2%
Program Sales	5,462	5,313	△148	△2.7%
Events/Content Business Sales	23,679	24,917	1,238	5.2%
Real Estate Business	1,488	1,569	81	5.5%
Total	136,265	138,680	2,415	1.8%
Cost of Sales	FY2023 AprSep.	FY2024 AprSep.	YoY	Change
Production Costs	44,080	43,784	△295	∆0.7%
Personnel	11,083	10,906	△177	△1.6%
Depreciation and Amortization	4,655	4,456	△198	∆4.3%
Events/Content Business Costs	20,276	22,196	1,920	9.5%
Others	45,279	45,884	605	1.3%
Total	125,373	127,226	1,853	1.5%

HD: Consolid Results

Group Companies

Nippon TV

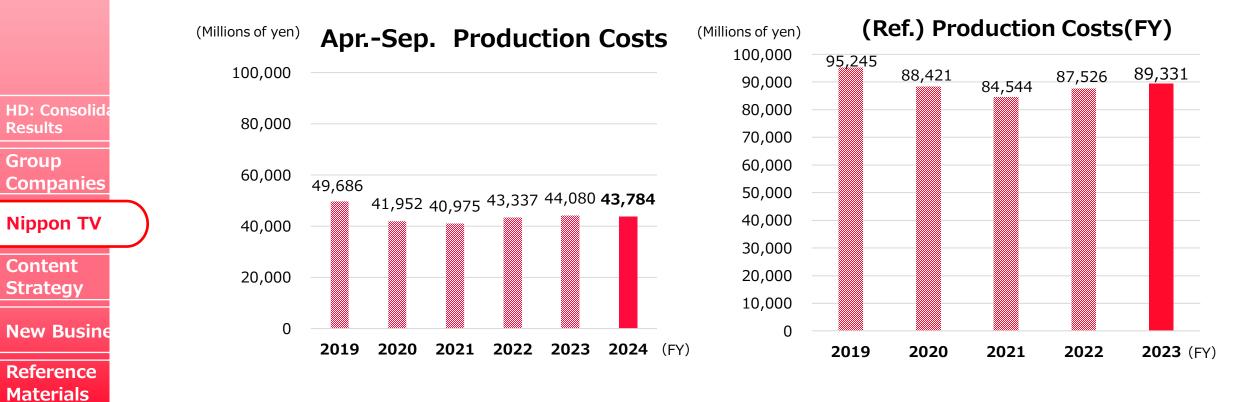
Content Strategy

New Busine

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## **Nippon TV: Production Costs**

		(Millions of yen)	
FY2023 AprSep.	FY2024 AprSep.	YoY	Change
44,080	43,784	△295	∆0.7%



### Nippon TV: Events/Content Business Sales and Balance

(Millions of yen)

	Sales		Balanc	e
	FY24 Apr.–Sep.	Change	FY24 Apr.–Sep.	Change
Movies	3,042	43.8%	1,666	54.2%
Events	1,928	∆34.0%	121	△65.4%
Retail Business	3,645	△0.1%	150	△1.2%
Anime	2,914	△16.4%	1,188	∆25.3%
International Business (excl. Anime)	2,697	194.9%	2,275	210.3%
IP Business	1,691	19.8%	∆6	_
Content Business	756	3.6%	∆307	_

\*From FY2021, the international sales of anime have been booked in Anime instead of International Business

\* In the case of loss in the current fiscal year, the percentage change is shown as "-."

HD: Consolida

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### **Group Companies : Net Sales and Operating Profit**

FY2024 Ap	or Sep.								(Mil	lions of yen)
	BS Nippo	on Corp.	CS Nipp	on Corp.		Celevision Corp.	VAP	Inc.	TIPNESS	6 Limited
Net Sales	8,808	6.9%	4,575	∆ <b>1.4%</b>	4,298	∆ <b>1.3%</b>	3,322	5.3%	13,140	∆ <b>0.7%</b>
Operating Profit	1,261	200.7%	62	1472.3%	1,041	∆10.4%	467	<b>∆48.6%</b>	△241	-
	MURAYA	MA INC.	TATSU PRODU Co.,	CTION	HJ Holdin	gs, Inc.	ACM CO.	., Ltd.	PLAY,	,inc.
Net Sales	7,602	13.4%	403	64.4%	16,071	△2.2%	2,674	7.1%	4,200	2.89
Operating Profit	48	51.9%	∆38	_	△299	_	704	13.9%	656	△20.4%

N.B.: In the case of loss in the previous fiscal year or in the current fiscal year, the percentage change is shown as "-."

HD: Consolidated

Results

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Nippon TV

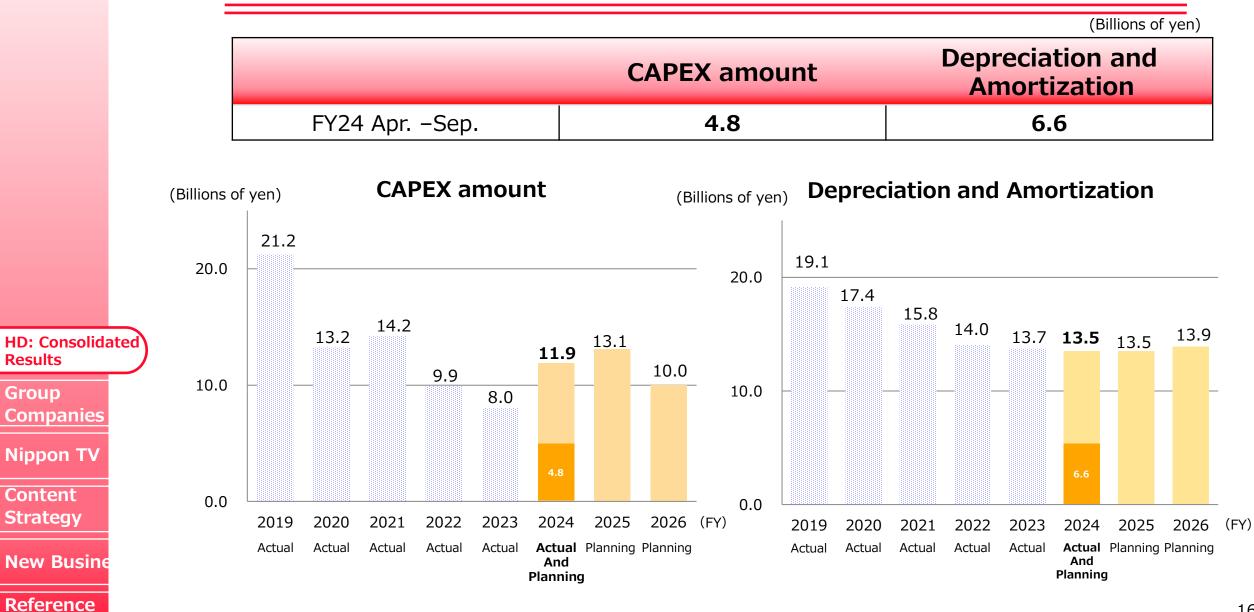
New Busine

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### **CAPEX and Depreciation** (consolidated)



**Materials** 

### Consolidated Forecast and Dividend Forecast (as of May 9)

#### **Unchanged from previous forecast**

			· · · ·	
	FY2023 Result	Forecast for FY2024	Change	Change(%)
Net Sales	423,523	442,000	18,477	4.4%
Operating Profit	41,877	42,000	123	0.3%
Recurring Profit	49,503	48,000	△1,503	∆3.0%
Profit attributable to owners of parent Net income	34,660	35,000	340	1.0%

HD: Consolidated Results	Dividend Forecast			(Unit:yen)
Group Companies	(Yen)	2Q	Year- End	Annual
Nippon TV	FY2024 Forecast	10	30	40
Content Strategy			1	
New Busine				

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#### Growth assumptions for terrestrial TV advertising revenue (YoY)

(Millions of yen)

	ΥοΥ
Time	∆3%
Spot	1%

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# Studio Ghibli

#### Ghibli Park and Ghibli Exhibition

Behind-the-scenes explanation through numerous production documents of the works of Director Goro Miyazaki and how Ghibli Park was born.

Tokyo venue: Jun 28 – Sep 23, ended with great success

Aomori venue: Nov 13 – Feb 9; Okayama venue: Feb 28 – May 11

#### Friday Road Show Ghibli Exhibition

Experiential exhibition of the charms of Studio Ghibli works through recollections and records of the times.

Tokyo, Toyama, Kyoto, and Hiroshima venues have ended.

Akita venue: Oct 12 – Jan 13; Mie venue: Jan 31, Apr 11 Nagasaki venue: Apr 24 – Jul 6; Fukushima venue: Jul 19 – Sep 28

#### My Neighbour Totoro

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#### New Busine

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# Won 6 Laurence Olivier Awards, including Best Entertainment or Comedy Play.

Gillian Lynne Theatre, West End, London starting March 8, 2025, runs indefinitely

#### Director Hayao Miyazaki Receives Magsaysay Award

Known as Asia's Nobel Prize, the Ramon Magsaysay Award is bestowed upon an individual or group that has been devoted to peace and development in Asia. Award ceremony in November 2025



Ghibli Park and Ghibli Exhibition



Friday Road Show Ghibli Exhibition



© Studio Ghibli 19 Photo by Manuel Harlan © RSC with NTV

## **Anime Business**

#### The Apothecary Diaries



With over 38 million total copies issued, this wildly popular title hit the airwaves with its first season in October 2023 and created a massive buzz to capture the hearts of people across genders and generations. Now, it is slated for a second season in 2025! Maomao, a young female pharmacist obsessed with poison and medicine, and the mysterious and handsome eunuch Jinshi, face complex crimes anew. Get ready for another installation of this mystery-solving entertainment set in an inner palace.

©Natsu Hyuuga/Imagica Infos/The Apothecary Diaries Production Committee

#### Hana wa Saku, Shura no Gotoku

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Reference Materials Ayano Takeda, known for "Sound! Euphonium," created this story about the emotional growth of high school students, with up-and-coming manga artist Musshu in charge of the intricate illustrations. Set in the broadcasting club, this is a coming-of-age high school story woven by "voices." Stay tuned for the much-awaited TV anime adaptation in January 2025!

©Ayano Takeda/Musshu/Shueisha/Sumomogaoka High School Broadcasting Club

#### ◆I Left My A-Rank Party to Help My Former Students Reach the Dungeon Depths!

Based on a light novel series (Kodansha's Lanove Books) that topped 1 million total copies issued and is serialized as a comics (Kodansha's Magazine Pocket). Its TV anime adaptation is slated for nationwide broadcast in January 2025.

©Kosuke Unagi/Super Zombie/Kodansha/Clover Project



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# **Global Content Rollout**

Dramas and entertainment show formats are also capturing the world's attention!

# • "Old Enough!" is exploding in popularity, with 7 localized versions!

Sparked by its global streaming on Netflix, "Old Enough!" has exploded in popularity the world over and has been localized in Canada, hitting the airwaves on TVO in September 2024 (8 episodes in total). It created a huge buzz, thanks in part to the narrations by a highly-acclaimed Canadian celebrity, spurring the unusually-quick decision to create a second season for 2025.

What's more, the Mongolian version started streaming in October, bringing the localized versions of "Old Enough!" to 7 countries!

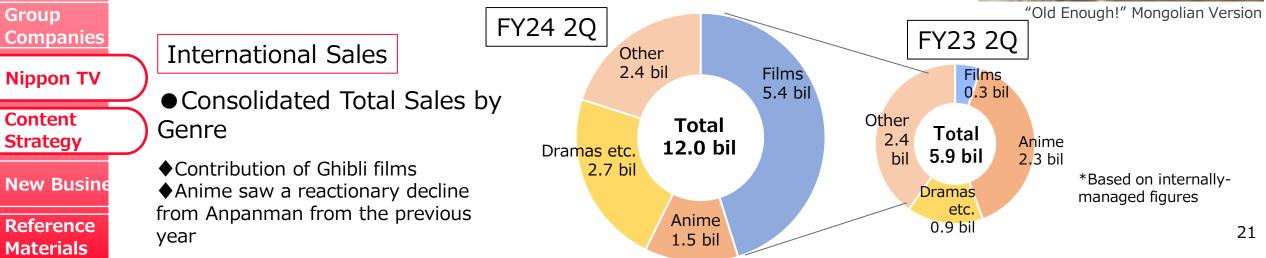
HD: Consolida

**Results** 



"Old Enough!" Canadian Version





### **Events Business**

#### Le dernier Monet Paysages d'eau

October 5, 2024 (Sat) – February 11, 2025 (Tue) The National Museum of Western Art, Tokyo (Ueno, Tokyo) Around 50 masterpieces from Monet's later years have arrived from the Musée Marmottan Monet to join works from all over Japan to deliver the largest "water lilies" exhibition in the country. A must-see is the exhibition space for Water Lilies, which features a large screen to give a drifting water experience.

### ♦ Hello Kitty Exhibition – As I change, so does she.



November 1, 2024 (Fri) – February 24, 2025 (Mon) Tokyo National Museum Hyokeikan (Ueno Park) A new exhibition that commemorates the 50<sup>th</sup> anniversary of Hello Kitty, themed Kitty and Me. With the largest exhibition of goods in history, collaborations with artists who are overflowing with individuality, and original visual content, visitors can enjoy the many sections that explore Hello Kitty's uniqueness.

#### Nippon TV

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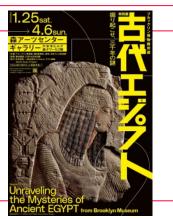
Content Strategy

**New Busine** 

Reference Materials

# Unraveling the Mysteries of Ancient Egypt

January 25, 2025 (Sat) – April 6, 2025 (Sun) Mori Arts Center Gallery (Roppongi Hills Mori Tower 52<sup>nd</sup> Floor) A fine selection from the ancient Egypt collection of the Brooklyn Museum arrives in Tokyo. Featuring sculptures, coffins, jewelry, pottery, papyrus, mummies of people and cats, and more, visitors can look into the lives of the people who created a sophisticated culture that exceeds the imagination through the over 150 relics on display.



# **IP Business**

Keep challenging! Using IP (intellectual property) content to create large-scale events.

#### • BMSG presents THE GAME CENTER

BMSG of SKY-HI presents a new sports event in November at Tokyo Dome with the entire cast including BE:FIRST and MAZZEL. Join them as they run about the entire venue while taking on various games. Will this be the first and last time that all the members will gather for a sports event?? Don't miss this new undertaking that only Nippon TV can create.



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#### • D.U.N.K. - DANCE UNIVERSE NEVER KILLED -

From Japan to the world, a massive SKY-HI and Nippon TV project that continues to breathe new life into the music scene. The December 2023 2<sup>nd</sup> installation of Showcase at Kyocera Dome was a spectacularly successful two-day festival of dance and vocals that broke boundaries and mobilized 70,000 people. The much-awaited 3<sup>rd</sup> installation is set for this fiscal year.



# **IP Business**

• Original IP shows are off to a great start! Expectations are high for event-linked undertakings.

• ENHYPEN No Kakkoii Wo Dokusen Sasete Itadakimasu

ENHYPEN, a 7-member South Korean global group, stars in this entertainment show that seeks to define a new "kakkoii" (translation: cool). Off to a wonderful start, a large-scale eventlinked undertaking is in the works.



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New Busine

Reference Materials Your age and experience does not matter. Just show us your voice and life. This is an unprecedented girls group audition brought to you by BMSG and Chanmina. No No Girls is already the talk of the town among participants who are overflowing with individuality. What's more, a "world-changing" new group is slated to debut at K Arena in January 2025!





#### • YOSHIKI SUPERSTAR PROJECT X SEASON2

XY, a boys group produced by YOSHIKI, shockingly enters the 2<sup>nd</sup> stage. A year after their debut, they are told that Yuya Tegoshi will join them as a new member. This show closely follows the 14 men as they try to take on the world.



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### **October 2024 Programming Improvements**

Improvements focused on creating shows that only Nippon TV can deliver for Fridays at 7 pm and weekends. Bolster the timetable with hosts that Nippon TV nurtured over the years and much-loved content to win the support of all generations for linear and digital platforms.

### Nino-san

#### Fridays 7:00 pm – 8:00 pm

On its 12<sup>th</sup> year, this show is finally a golden time regular program!



With fabulous guests every week, Nino-san and family have a blast in this at-home entertainment show. The show is leveling up with two parts, the first featuring guests going on location for what they passionately want to do or know, and the second with them back in the studio. Nino-san and family join them on location and there are lots of original games in the studio. Actors, musicians, and artists let loose and have a blast with the entire cast to deliver loads of fun to viewers.

### Friday Anime Night

# Magilumiere Magical Girls Inc.

#### Fridays 11:00 pm – 11:30 pm

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#### This title is serialized in Shonen Jump Plus, known for pumping out a string of hits like "Spy × Family," "Chainsaw Man," and "Kaiju No.8." It has finally been adapted into an anime after placing 3<sup>rd</sup> on the Next Hit Manga Award 2022 Web Manga Category.

A natural disaster called kaii spreads. There is a profession called magical girl. Protagonist and college student Kana Sakuragi is struggling to get a job offer and finally gets hired by Magilumiere, a startup

dedicated to combatting kaii. This is a career meets magical girl meets action anime that will encourage you to get up again tomorrow and make the most of your day.



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### FY2024 2<sup>nd</sup> Half One-offs and Sports Broadcasts

#### Festive content that only Nippon TV can deliver, also for 2<sup>nd</sup> Half.

"Masquerade" will have its 100<sup>th</sup> broadcast, in addition to the 10<sup>th</sup> Karada Week (Health Week) and many other irresistible content for 2<sup>nd</sup> Half.

### Karada Week and One-offs

HD: Consolida Results Group Companies Nippon TV

Content Strategy December - January
The W – Battle to win No. 1 comedienne
Special programs for New Year's season
100<sup>th</sup> Masquerade

**♦** Japan Academy Awards Ceremony

### **Sports Broadcasts**

December - January  $\bigcirc$ 103<sup>rd</sup> All Japan High School Soccer Tournament

January

**Old**<sup>st</sup> Hakone Ekiden Marathon Relay

#### March

- **⊘Tokyo Marathon 2025**
- $\Diamond$ Professional Baseball Opening Game

and more...

Reference Materials

### Quintuple Crown again for July 2024 cour!

June 01, 2024 – September 29, 2024

	NTV	EX	TBS	ТХ	СХ
All Day 6:00 to 24:00	1 2.4	④ 1.1	③ 1.5	<b>⑤</b> 0.4	2 1.6
Prime Time 19:00 to 23:00	1 3.8	④ 2.2	2 2.8	<b>⑤</b> 1.1	3 2.5
Golden Time 19:00 to 22:00	1 4.0	④ 2.0	2 2.9	<b>⑤</b> 1.3	3 2.7
Non-Prime Time All Day – Prime Time	1 2.0	④ 0.8	3 1.1	<b>⑤</b> 0.2	2 1.3
Platinum Time 23:00 to 25:00	1 1.9	2 1.3	④ 1.0	<b>⑤</b> 0.4	③ 1.2

In order of digital channel, from left.

Source for Core Target viewership (Kanto region, viewers aged 13 – 49): Video Research.

HD: Consolida Results

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Nippon TV

Content Strategy

### **2024 July Cour Individual Viewer Ratings**

### **Single Crown for golden time!**

June 01, 2024 – September 29, 2024

	NTV	EX	TBS	ТХ	СХ
All Day 6:00 to 24:00	② 3.4	1 3.5	3 2.8	<b>⑤</b> 1.2	④ 2.2
Prime Time 19:00 to 23:00	2 4.9	1 5.0	3 4.1	<b>⑤</b> 2.6	④ 3.4
Golden Time 19:00 to 22:00	1 5.2	2 5.0	3 4.2	5 3.0	④ 3.4
Non-Prime Time All Day – Prime Time	1 3.0	① 3.0	3 2.4	⑤ 0.7	④ 1.9
Platinum Time 23:00 to 25:00	1 2.4	2 1.6	3 1.6	⑤ 0.7	④ 1.4

In order of digital channel, from left. Source for Core Target viewership (Kanto region, viewers aged 13 – 49): Video Research.

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### Streaming Business: HJ Holdings (Hulu Japan)

(Millions of yen)	Net Sales	Operating loss	
FY2024 Apr. –Sep.	16,071	∆ <b>299</b>	

1<sup>st</sup> Half saw weak performance from dramas, leading to a decline in subscribers.

Hulu Japan Original Entertainment Shows

"Kento Yamazaki and JEONGHAN Miracle Trip in South Korea" and "Stage Play 'Spirited Away' Flies to London" (direct translations) contributed greatly to capturing new subscribers.
Season 1 of "Kasuga Location" (direct translation) streamed in September 2023. Its popularity

brought it back for season 3 in August 2024.



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### Dramas Linked Between Linear and Hulu

#### ■ "Take Me, I'm Yours" Season 2, Final Season

Season 2 "Love Road Edition" (direct translation) started streaming on August 30. The final season "Encounter Edition" (direct translation) streams exclusively starting February 2025.

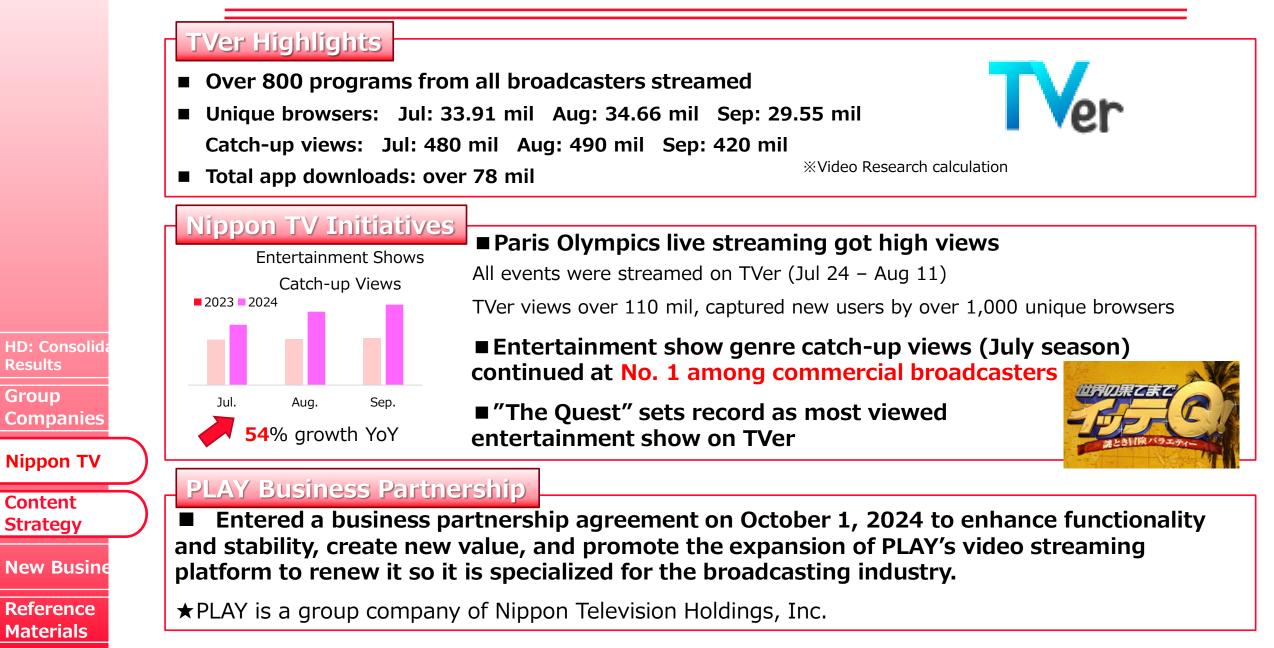
#### ■ "Divorce Lawyer Spider" (direct translation)

"Divorce Lawyer Spider Alimony Scramble Edition" (direct translation) started streaming on October 4. Season 2 "Deception and Betrayal Edition" (direct translation) will stream on Hulu Japan ahead of its linear broadcast.





# Streaming Business: TVer (AVOD)



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## **Strategic Investment Trend**

		2012-2015 Next60	2016-2018 Change65	2019-2021 Nippon TV eVOLUTION	2022-2024 Medium Term Management Plan
HD: Consolida Results Group Companies	Media & Content Business	hulu לכבעשפ Livepark	PLAY AllAbout ~ All About Navi Weekday	DecisionDe	<section-header><section-header></section-header></section-header>
Nippon TV Content Strategy	Life & Health Related Business, others	フィットネスクラブ       フィットネスクラブ       ティップネス		JSS	<b>R-bies</b>
New Business Reference Materials	Total Investment Amount (including others)	¥38 bil	¥22 bil	¥29 bil	<b>¥36.5 bil</b> ber 7 financial performance disclosure

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## **Segment Results**

(Millions of yen)

		Net Sales				Segment Profit (A Loss)		
			FY2023 AprSep.	FY2024 AprSep.	Change	FY2023 AprSep.	FY2024 AprSep.	Change
		Media Content Business	180,654	201,621	20,967	15,038	20,057	5,018
HD: Consolida Results	ted	Life and Health Related Business	13,231	13,140	△91	426	△189	△615
Group Companies Nippon TV		Real Estate- Related Businesses	5,546	5,664	117	2,145	2,187	41

Content Strategy

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Reference **Materials** 

# Movie Lineup For $2^{nd}$ Half FY2024 (1)

 $\star$  = Co-organized with Nippon TV  $\bigcirc$  = Nippon TV is an investor in the film = Nippon TV is lead organizer

Date	Title	Distributor	
Friday October 25	★ACMA:GAME THE MOVIE	ТОНО	
Friday November 15	<b>O</b> Mr. Yano's Ordinary Days: The Movie (working title)	SHOCHIKU	
Friday December 20	★ SAINT YOUNG MEN THE MOVIE	ТОНО	

HD: Consolida

Companies

Nippon TV

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Reference

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Content Strategy

Results

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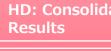
# Movie Lineup for 2<sup>nd</sup> Half FY2024 ②

 $\star$  = Co-organized with Nippon TV

O = Nippon TV is an investor in the film

■ =Nippon TV is lead organizer

Date	Title	Distributor	
Friday January 31, 2025	OSuicide Notes Laid on the Table: The Movie (working title)	SHOCHIKU	
Thursday March 20, 2025	★True Beauty : The Movie A two-part film series (working title)	SONY	



Group Companies

Nippon TV

Content Strategy

# Miura Peninsula Machizukuri Project

- Miura Peninsula Machizukuri Project is a business partnership agreement forged with Keikyu Corporation and Satoyume Co., Ltd. It is a regional revitalization project that commemorates Nippon TV's 70<sup>th</sup> anniversary.
- Its first initiative is the online media Jimoto Ryohin Journey (translation: local good-quality products), which aims to convey the charms of the Miura Peninsula, launched on October 9. The plan is to invigorate the region by creating 500 articles and videos a year that feature the stories of people involved in agricultural and fishery products, the abundant nature, and activities.
- This online media will be at the core to closely cover the region as Nippon TV collaborates with Keikyu Corporation and Satoyume Co., Ltd. to develop local resources such as new tourism programs and local products. We will work with local governments to help solve local issues and support the region by utilizing the hometown tax system.



Results Group Companies Nippon TV

**HD: Consolid** 

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