## Business Segment Information

For the 9 months ended December 31, 2011
(Unit: Millions of yen)

|  | Segmentation |  |  | Other | Total | Adjustment | Consolidated quarterly amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Content <br> business | Real estate <br> business | Total |  |  |  |  |
| Net sales <br> Sales to outside customers <br> Inter-segment sales/ transfers | $\begin{array}{r} 220,937 \\ 591 \end{array}$ | $\begin{aligned} & 2,958 \\ & 2,554 \end{aligned}$ | $\begin{array}{r} 223,896 \\ 3,146 \end{array}$ | $\begin{array}{r} 1,438 \\ 708 \end{array}$ | $\begin{array}{r} 225,334 \\ 3,854 \end{array}$ | $\Delta 3,854$ | $225,334$ |
| Total | 221,529 | 5,513 | 227,042 | 2,146 | 229,188 | $\triangle 3,854$ | 225,334 |
| Segment profit (or loss) | 20,957 | 1,357 | 22,315 | $\triangle 24$ | 22,291 | - | 22,291 |


| Segmentation | Main businesses |
| :--- | :--- |
| Content business | Sales of TV advertising, video and music royalty revenue, sales of CDs, DVDs/Blu-ray Discs and <br> publications, TV-shopping, movie business, events and art exhibitions |
| Real estate business | Rental offices, Building management |


| Sales to outside customers |  | Content <br> business |  | Real estate <br> business |
| :--- | :--- | ---: | ---: | ---: |
| TV advertising <br> Revenue | Time | Spot |  |  |

For the 9 months ended December 31, 2012
(Unit: Millions of yen)

|  | Segmentation |  |  | Other | Total | Adjustment | Consolidated quarterly amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Content business | Real estate business | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |
| Sales to outside customers | 240,591 | 2,589 | 243,180 | 1,164 | 244,345 | - | 244,345 |
| Inter-segment sales/ transfers | 204 | 3,759 | 3,964 | 1,535 | 5,500 | $\triangle 5,500$ | - |
| Total | 240,796 | 6,348 | 247,145 | 2,700 | 249,845 | $\Delta 5,500$ | 244,345 |
| Segment profit (or loss) | 23,772 | 2,303 | 26,076 | $\triangle 34$ | 26,042 | $\triangle 395$ | 25,646 |


| Segmentation | Main businesses |
| :--- | :--- |
| Content business | Sales of TV advertising, pay-TV business, video and music royalty revenue, sales of CDs, <br> DVDs/Blu-ray Discs and publications, TV-shopping, movie business, events and art exhibitions |
| Real estate business | Rental offices, Building management |

(Unit: Millions of yen)

| Sales to outside customers |  | Content <br> business |  | Real estate <br> business |
| :--- | :--- | ---: | ---: | ---: |
| TV advertising <br> Revenue | Time | Spot | 84,006 | - |

【Reference】 Financial Summary on Non-consolidated Basis

1. Non-consolidated performances for the $3^{\text {rd }}$ Quarter FY2012 (From April 1, 2012 to December 31, 2012)
(1) Non-consolidated operating results

|  | Net sales |  | Operating profit |  | Recurring profit |  | Net income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| $3{ }^{\text {rd }}$ Qtr FY 2012 | 136,035 | $\triangle 30.8$ | 11,521 | $\triangle 38.4$ | 14,355 | $\triangle 31.5$ | 7,520 | $\triangle 33.0$ |
| $3{ }^{\text {rd }}$ Qtr FY 2011 | 196,450 | 1.9 | 18,694 | $\triangle 6.0$ | 20,947 | $\triangle 15.3$ | 11,232 | $\triangle 15.6$ |

(2) Non-consolidated financial data

|  | Total assets | Net assets |
| :--- | ---: | ---: |
|  | Millions of yen | Millions of yen |
| $3^{\text {rd }}$ Qtr FY 2012 | 459,953 | 377,655 |
| FY 2011 | 501,804 | 366,927 |

NTV completed its transition to a certified broadcasting holding company structure with BS Nippon \& CS Nippon as of October $1^{\text {st }}$ 2012. The financial performance for the current fiscal year is calculated by adding the Company's financial results as an operating company until the $2^{\text {nd }}$ quarter, to the financial forecast for the Company as a holding company from the $3^{\text {rd }}$ quarter and beyond. The year-over-year rate of change compares the current fiscal year's financial performance, calculated as described above, against the prior fiscal year's financial results as an operating company.

