## Business Segment Information

For the 9 months ended December 31, 2012
(Unit: Millions of yen)

|  | Segmentation |  |  | Other | Total | Adjustment | Consolidated quarterly amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Content <br> business | Real estate business | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |
| Sales to outside customers | 240,591 | 2,589 | 243,180 | 1,164 | 244,345 | - | 244,345 |
| Inter-segment sales/ transfers | 204 | 3,759 | 3,964 | 1,535 | 5,500 | $\triangle 5,500$ | - |
| Total | 240,796 | 6,348 | 247,145 | 2,700 | 249,845 | $\triangle 5,500$ | 244,345 |
| Segment profit( $\triangle$ loss) | 23,772 | 2,303 | 26,076 | $\triangle 34$ | 26,042 | $\triangle 395$ | 25,646 |


| Segmentation | Main businesses |
| :--- | :--- |
| Content business | Sales of TV advertising, pay TV business, video and music royalty revenue, sales of CDs, DVDs/Blu-ray <br> Discs and publications, TV-shopping, movie business, events and art exhibitions |
| Real estate business | Rental offices, Building management |


| Sales to outside customers |  | Content | Real estate | Total |
| :---: | :---: | :---: | :---: | :---: |
| Terrestrial <br> TV advertising <br> Revenue | Time | 84,006 | - | 84,006 |
|  | Spot | 80,877 | - | 80,877 |
|  | Total | 164,884 | - | 164,884 |
| BS•CS advertising revenue |  | 2,808 | - | 2,808 |
| Other advertising revenue |  | 296 | - | 296 |
| Content sales revenue |  | 25,370 | - | 25,370 |
| Merchandise sales revenue |  | 33,104 | - | 33,104 |
| Box-Office sales revenue |  | 8,327 | - | 8,327 |
| Real estate revenue |  | - | 1,884 | 1,884 |
| Other |  | 5,799 | 704 | 6,504 |
| Total |  | 240,591 | 2,589 | 243,180 |

For the 9 months ended December 31, 2013
(Unit: Millions of yen)

|  | Segmentation |  |  | Other | Total | Adjustment | Consolidated quarterly amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Content <br> business | Real estate business | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |
| Sales to outside customers | 247,278 | 2,457 | 249,735 | 1,649 | 251,384 | - | 251,384 |
| Inter-segment sales/ transfers | 401 | 5,194 | 5,596 | 1,846 | 7,442 | $\triangle 7,442$ | - |
| Total | 247,680 | 7,651 | 255,332 | 3,495 | 258,827 | $\triangle 7,442$ | 251,384 |
| Segment profit | 24,599 | 3,226 | 27,826 | 224 | 28,050 | $\triangle 412$ | 27,638 |


| Segmentation | Main businesses |
| :--- | :--- |
| Content business | Sales of TV advertising, pay TV business, video and music royalty revenue, sales of CDs, <br> DVDs/Blu-ray Discs and publications, TV-shopping, movie business, events and art exhibitions |
| Real estate business | Rental offices, Building management |



